



Change your contact card:

# Jefferson National is now Nationwide Advisory Solutions.

**New name, same commitment to helping you prepare for and live in retirement.**

We pioneered the first flat-fee, investment-only variable annuity to help clients meet their retirement needs. Our commitment to that mission hasn't changed now that we are Nationwide Advisory Solutions. By joining forces with Nationwide, we are leveraging the strengths of both companies to continue to provide exceptional value and innovative products built for how you like to live.

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## IT'S BUSINESS AS USUAL.

Aside from our name, very little has changed. Our flagship product Monument Advisor remains the same low-cost, tax-advantaged investing solution developed specifically for clients like you.

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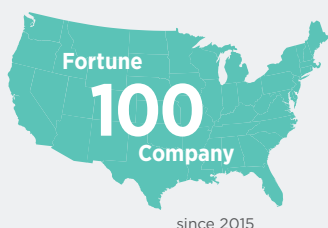
## WE'RE NOW PART OF THE NATIONWIDE FAMILY.

With Nationwide behind us, we now have the resources to launch new solutions to help you build your wealth and reach your financial goals. For example, Nationwide Advisory Income<sup>SM</sup> is a single premium immediate annuity that can provide a guaranteed stream of income to help improve the quality of your retirement.

- **More comprehensive** thought leadership
  - **New products** designed with value and transparency in mind
  - **New website** with an improved user experience
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## STRENGTH AND STABILITY SET NATIONWIDE APART.

When you work with us, you have access to all those things Nationwide has long been recognized for — educational support, tools and superb ratings. That's important to advisors who rely on the solutions we provide and very reassuring to you.



AGENCY	RATING
A.M. Best	A+ "Superior"
Moody's	A1 "Good"
Standard & Poor's	A+ "Strong"

90  
YEARS  
*as a mutual company*

A.M. Best - received 10/17/2002, affirmed 10/2/17; Moody's received 3/10/2009, affirmed 11/7/17; Standard & Poors - received 12/22/08, affirmed 5/24/17.

These ratings and rankings reflect rating agency assessment of the financial strength and claims-paying ability of Nationwide Life Insurance Company and Nationwide Life and Annuity Insurance Company. They are not intended to reflect the investment experience or financial strength of any variable account, which is subject to market risk. Because the dates are only updated when there's a change in the rating, the dates above reflect the most recent ratings we have received. They are subject to change at any time.



**Got questions?**

Contact your Financial Advisor or visit [nationwideadvisory.com](http://nationwideadvisory.com).



**Nationwide®**  
is on your side

• Not a deposit • Not FDIC or NCUSIF insured • Not guaranteed by the institution • Not insured by any federal government agency • May lose value

This material is not a recommendation to buy, sell, hold or roll over any asset, adopt an investment strategy, retain a specific investment manager or use a particular account type. It does not take into account the specific investment objectives, tax, and financial condition or particular needs of any specific person. Investors should discuss their specific situation with their financial professional.

Variable annuities are long-term investments to help you meet retirement and other long-range goals. Variable annuities are subject to market fluctuation and risk, including possible loss of principal. Your units, when you make a withdrawal or surrender, may be worth more or less than your original investment. Immediate annuities are contracts purchased from a life insurance company. They are designed for long-term retirement goals. Withdrawals of tax-deferred accumulations are subject to ordinary income tax. Withdrawals made prior to age 59½ may incur a 10% IRS tax penalty. We do not offer tax advice.

All guarantees and protections are subject to the claims paying ability of the issuing company.

**An investor should carefully consider the investment objectives, risks, charges and expenses of the investment before investing or sending money. For a prospectus and underlying fund prospectuses containing this and additional information, please contact your financial professional.** Read it carefully before investing. The summary of product features is not intended to be all-inclusive. Restrictions may apply. The contracts have exclusions and limitations, and may not be available in all states or at all times.

Nationwide Advisory Income is issued by Nationwide Life Insurance Company, Columbus, Ohio.

Monument Advisor is issued in all states, except NY, by Jefferson National Life Insurance Company (Louisville, KY). In New York, Monument Advisor is issued by Jefferson National Life Insurance Company of New York (New York, NY). The general distributor is Jefferson National Securities Corporation, FINRA member. Policy Series JNL-2300-1, JNL2300-2, JNL-2300-3, JNL-2300-1-NY, JNL-2300-2-NY. All companies are affiliates of Nationwide Life Insurance Company.

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**Jefferson National Life Insurance Company | Jefferson National Life Insurance Company of New York**

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### STAY CONNECTED



[nationwideadvisory.com](http://nationwideadvisory.com)



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ASM-0555AO (10/18)